



Americas Partner Summit

Agenda Overview

June 1-3, 2021

Partner Summit Overview

Three Days of Engaging Content

Day One

Executive Overview

Partner Strategy
Americas Sales Engagement
IDC Analyst
CEO Fireside Chat

Day Two

Technical Track

Tanium Certifications
Services Opportunities
Technical Win Stories
Product Roadmap
Live Demo

Day Three

Sales & Marketing Track

FY21 Growth Strategy
FY21 Customer Segmentation
FY21 Marketing Review
Partner Program Updates

Day One: Executive Overview Agenda

20 Min Americas Sales Engagement

Ty Fagg

20 Min Americas Partner Strategy

Todd Palmer

30 Min IDC Analyst

Chris Webber

30 Min CEO Fireside Chat

Orion Hindawi

5 Min Wrap Up & Day 2 Overview

Frank DeCicco

Day Two: Technical Track Agenda

10 Min Tanium Certifications

Stephanie Coburn

10 Min Partner Services Opportunities

Chris Kuivenhoven

20 Min Technical Partner Win Stories

Charles Ross

60 Min Product Roadmap & Demo

Pete Constantine

5 Min Wrap up & Day 3 Overview

Kerry Porter
Frank DeCicco

Day Three: Sales & Marketing Track Agenda

15 Min FY21 Growth Strategy

Thomas Stanley

45 Min Panel Discussion: Customer Segmentation

Nick Degnan
Brian Fay
Jennifer Axt
Mike Ferrari
Nate Russ

25 Min FY21 Marketing Overview

Chris Pick

15 Min Partner Program Update

Paul Mayes
Cindi Johnson

5 Min Wrap Up & Close Out

Frank DeCicco



Thank You



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